



# OpenPEPPOL – Making Procurement Better

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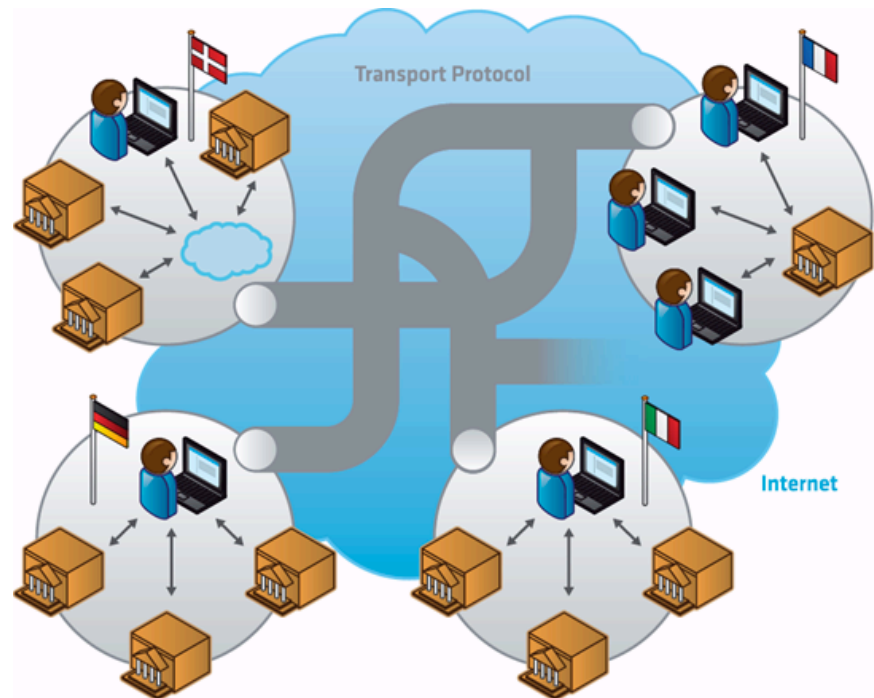
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# The PEPPOL Vision

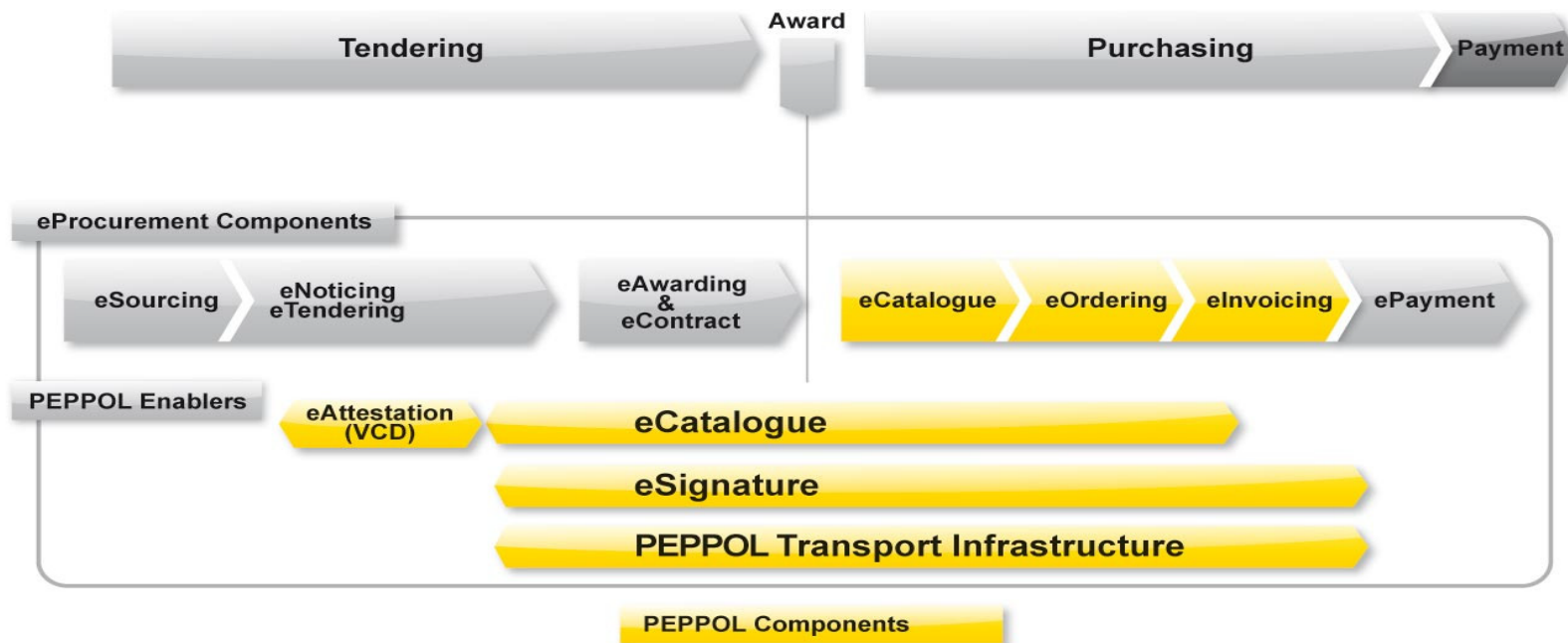
**The PEPPOL vision** is:

*“To enable businesses to communicate electronically with any European government institution in the procurement process, increasing efficiencies and reducing costs.”*



**The PEPPOL project (2008-2012) was launched to address the key eProcurement challenges in Europe. It was jointly funded by the EC and a consortium of 18 government agencies from 11 Member States and Associated Countries**

# PEPPOL specifications and services: focus on the critical phases



- ▶ **PEPPOL Pre-award focus:** eAttestation (VCD), eCatalogues, eSignature validation, potential use of PEPPOL Transport Infrastructure
- ▶ **PEPPOL Post-award focus:** eCatalogues, eOrdering, eInvoicing and Transport Infrastructure. Potential use of eSignature validation and eAttestations

# The role of OpenPEPPOL\*

- ▶▶ OpenPEPPOL supports **Post-award** procurement processes:
  - ▶▶ PEPPOL **Transport Infrastructure** (eDelivery)
  - ▶▶ PEPPOL **Business Interoperability Specifications** (PEPPOL BIS)
  - ▶▶ PEPPOL **Transport Infrastructure Agreements** (PEPPOL TIA)
- ▶▶ OpenPEPPOL is part of **e-SENS** and cooperates with **CEN BII3**, also on **Pre-award** procurement processes
- ▶▶ OpenPEPPOL AISBL offers **governance and life cycle management** for PEPPOL specifications and services
- ▶▶ OpenPEPPOL AISBL has been operational since 1.9.2012
  - ▶▶ More than **90 government entities and private service providers** are members

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\*OpenPEPPOL is an international non-profit organisation under Belgian law founded by former PEPPOL consortium partners, with membership open to public and private organisations.

# PEPPOL e-invoicing examples

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▶▶ Austria

▶▶ Italy

▶▶ Denmark

▶▶ Netherlands

▶▶ France

▶▶ Norway

▶▶ Iceland

▶▶ Poland

▶▶ Ireland

▶▶ Sweden

# PEPPOL E-Invoicing use – examples (I)



- 1. Austria:** From 2014, eInvoicing to the Federal government will be mandatory. Use of PEPPOL specifications and network is one of the two options allowed.
- 2. Denmark:** National eInvoicing platform - NemHandel - (mandatory since 2005) is PEPPOL enabled.
- 3. France:** French State connected to a PEPPOL Access Point; UGAP (Central Governmental Procurement Agency) planning deployment of PEPPOL e-Invoicing with local authorities.
- 4. Ireland:** Government plans national roll out of PEPPOL with 7 active Access Points already in place. First tender requiring use of PEPPOL infrastructure for eInvoicing published in August 2013.
- 5. Italy:** Intercent-ER (Emilia Romagna) with many Healthcare authorities and ENI implementing eOrdering & eInvoicing; Telecom Italia implementing eInvoicing. Region of Lombardia to implement e-Orders with PEPPOL for all CAs in the region by end 2013 - PEPPOL Authority to be set up by 2013. Health care private industry already collaborating with the Regions to be connected to PEPPOL by end of 2013.

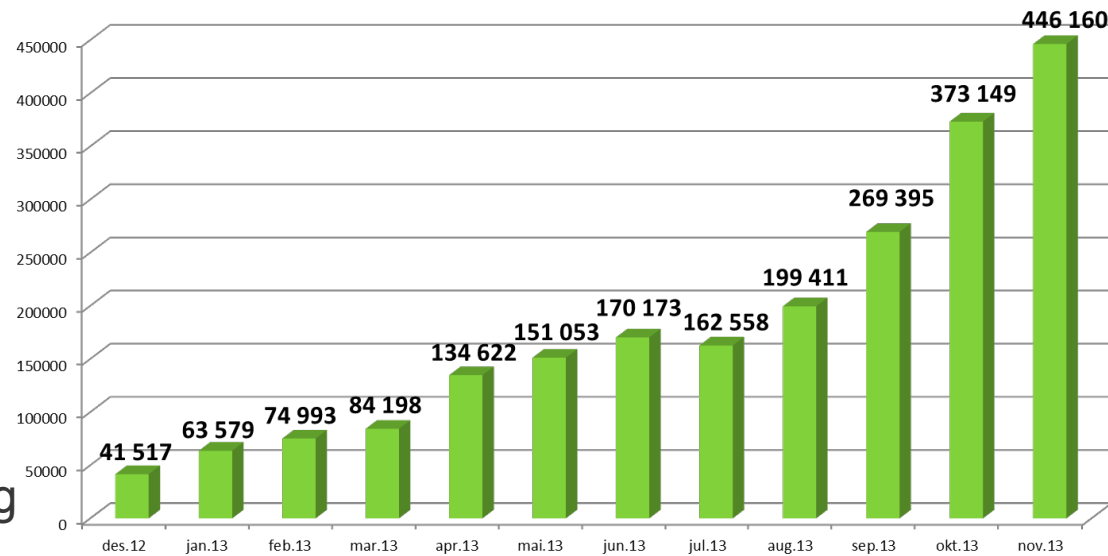
# PEPPOL E-Invoicing use – examples (II)



7. **Netherlands:** National eInvoicing initiative ‘SimplerInvoicing’ piloted the PEPPOL specifications for eInvoicing in the B2B and B2G, during summer 2013, with successful results. Soft national roll-out to be announced by end of 2013.
8. **Norway:** From July 2012 eInvoicing to the government is mandatory, based on PEPPOL specifications and PEPPOL network use was recommended. All central government entities and a majority of municipalities and all regional authorities can receive PEPPOL-based eInvoices.
9. **Poland:** PEPPOL to be part of the national e-Invoicing strategy. Polish Ministry of Economy in charge of implementing the eInvoicing Directive in public procurement is the candidate PEPPOL authority.
10. **Sweden:** Public sector eInvoicing and eOrdering mandated. PEPPOL specifications and network recommended for cross border use. The PEPPOL BIS increasingly form the basis for the national level e-Procurement specifications. As an example of this, it should be noted that the new national level Despatch Advice specification is based on PEPPOL BIS Despatch Advice in its entirety.

# PEPPOL based e-invoicing in Norway

- ▶▶ 35 Access points facilitating both domestic and cross border invoicing
- ▶▶ Fastest growing e-invoicing network in Norway
- ▶▶ Private sector use has outgrown public sector use
- ▶▶ Public sector use of e-Invoicing benefits both government and businesses
- ▶▶ Use of PEPPOL approach reduces risk and cost as operational solutions are available and ready to be used for wider parts of the public procurement process



## Some key figures

- ▶▶ 8.800 recipients of e-invoices registered
- ▶▶ 600 recipients of e-orders registered
- ▶▶ 300 recipients of e-catalogues registered
- ▶▶ 1 million transactions reached 15 months after start, 2.6 million by end of 2013

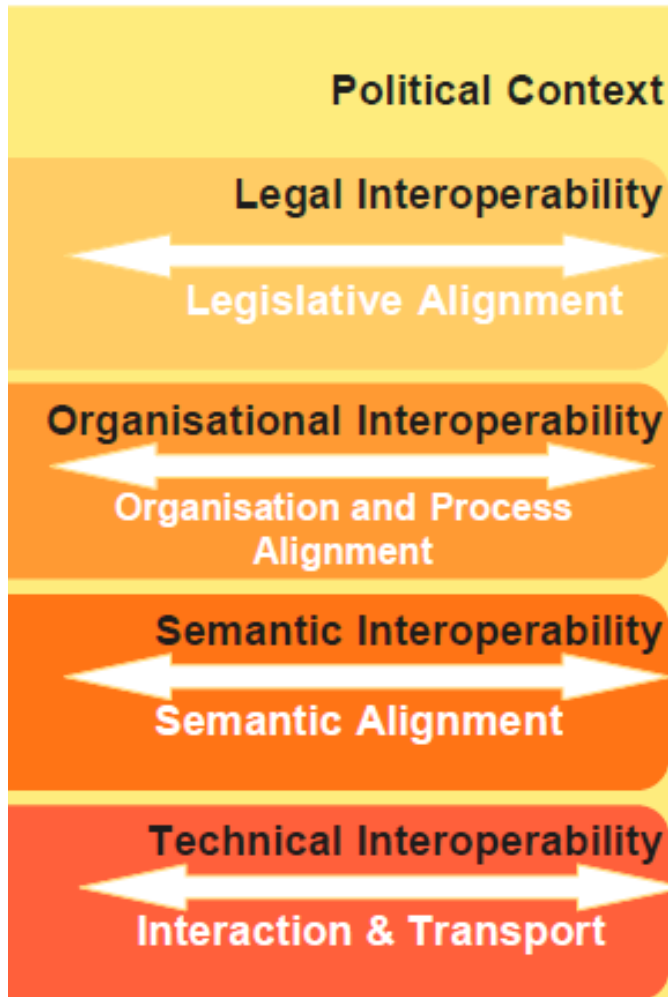




# ***What users of e-invoicing and e-procurement need***

# Access to an integrated electronic business framework

## European Interoperability Framework 2.0



- ▶▶ Meaningful and timely recommendations and standards;
- ▶▶ Common business process and information models which capture user requirements independent of any specific technology;
- ▶▶ Mapping these models to new technologies as required.

# Standards based solutions delivered by market

- ▶▶ Users have an interest in ***market driven development*** of innovative standards based ICT products and services supporting public procurement processes
- ▶▶ Users set the ***functional requirements for business processes and information content*** and require interoperable solutions meeting these requirements on a technical level
- ▶▶ Users need many-to-many interoperability and ***easy access for new customers/suppliers*** (including SME)



# ***What EC and Member States should provide***

# EC and MS contributions

- ▶ ***European wide legislation*** that make e-invoicing a standard practice in public procurement and make the public sector a 'lead market' for e-invoicing and spearhead its wider use in the economy
- ▶ ***An integrated electronic business framework*** at a European level with funding of governance, life cycle management and operations of shared services and common components, including support to MS implementation
- ▶ ***Timely and consistent national implementation*** of the European legislation and facilitation of a market driven development of innovative standards based ICT products and services supporting public procurement processes, including e-invoicing

# OpenPEPPOL offers

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- ▶▶ An integrated electronic business framework:
  - ▶▶ PEPPOL *Transport Infrastructure*
  - ▶▶ PEPPOL *Business Interoperability Specifications*
  - ▶▶ PEPPOL *Transport Infrastructure Agreements*
- ▶▶ *European wide governance and life cycle management*, ensuring long time sustainability of the integrated electronic business framework
- ▶▶ *National governance through PEPPOL Authorities*

# Join the OpenPEPPOL community!



For more information:

E-mail [info@peppol.eu](mailto:info@peppol.eu)

Web address [www.peppol.eu](http://www.peppol.eu)

